



Estate grown. Family operated. Biodynamically farmed.

These concepts lay the foundation for Hedges Family Estate, a family-owned property in the heart of Washington wine country. With more than thirty years of vintages behind them, Tom and Anne-Marie Hedges can proudly look back at their pioneering efforts to help establish the modern Washington wine industry, and specifically, their efforts in establishing the renowned Red Mountain American Viticultural Area.

Beginning as negociants selling their first Hedges-branded Columbia Valley wine to the Swedish government in the late eighties, the Hedges quickly realized the importance of site for producing world-class wines. Scraping together enough cash for a down-payment, they purchased a fifty-acre parcel on the dusty southwest slope of Red Mountain, a barely-known growing region at the time. The Hedges then dedicated their lives to spreading the great wines of Red Mountain around the world and have now acquired another seventy acres and built a stunning French Chateau at the center of their organic farm and vineyards.

More than thirty years later, the second generation, Christophe and Sarah, continue their parents' vision. With an equal amount of passion for the land, they spearheaded the transition to Biodynamic and organic farming. Now, over half of the vineyards and gardens are Demeter-certified Biodynamic, with the rest of the estate in transition.

Through Biodynamic and organic farming and natural winemaking, the Hedges family expresses the unique characteristics of their five estate vineyards. By farming and winemaking with minimal inputs, they believe they are truly capturing the *terroir* and showing respect for what nature has provided them.

Anne-Marie grew up in Champagne, France, and is no doubt the messenger of these old-world philosophies and beliefs that have preserved the land for thousands of years before her. Great care is taken to continue this preservation for future generations. Practices such as early picking, natural fermentation, and conservative oak management lead to their traditionalist, international style of subtlety, finesse, and respect for the fruit. Wine is life, culture and tradition. The Hedges family lives and breathes this every day and hopes, that with every glass of their wine, you will feel this energy and connect with the land that provides it.